

# “ Commercial Policy for the development of the **CARGO OPERATIONS** ”

Valid from 01.08.2020 to 31.12.2021

GESAP, the Palermo Airport Management Company, with the aim of encouraging also the development of cargo traffic to and from PMO airport, in this critical phase due to the Covid 19 pandemic, as it recently published a Policy to support passenger service airlines for the post COVID 19 phase, has also developed a policy to support Cargo carriers activity. Those carriers will be able to benefit from special tariff facilitations focused on the parking rates and based on the following parameters.

## INCENTIVES MECHANISM

The discount will be applied to the aircraft parking fare according to the total number of A/C parking hours per month. In the following table the values expressed in percentage are to be considered binding, while the tariff for Tonn/Hr is to be considered as an example only, as it will be possibly subject to variations.

|                            |                                 |                    |
|----------------------------|---------------------------------|--------------------|
| Up to 500 hours of parking | full fare will be applied 100%  | € 0,50 per Tonn/Hr |
| From 500 to 700 hours      | discounted rate application 50% | € 0,25 per Tonn/Hr |
| Over 700 hours             | discounted rate application 80% | € 0,10 per Tonn/Hr |

The fare calculation will be made on a monthly basis.

The discounted rate will be applied at the invoicing stage by Gesap.

This policy is valid from 01 August 2020 until 31 December 2021.

*This policy is compliant with the applicable legal requirements, specifically under airport charges regulations, competition and state aid law as per regulation in place:*

*Linee Guida inerenti le incentivazioni per l'avviamento e lo sviluppo di rotte aeree da parte dei vettori ai sensi dell'art. 13, commi 14 e 15 del Decreto Legge del 23.12.2013, n. 145, come modificato dalla legge di conversione del 21.02.2014 n.9 – Edizione del 11.08.2016 prot. Reg. Decreti n. 275*

*Decreto legge 145/2013 Destinazione Italia*

*Commissione Europea Comunicazione n. 2014/99C del 4.4.2014*

*ENAC – Indicazioni operative per i gestori aeroportuali in caso di contributi/sostegni finanziari a favore di compagnie aeree per il lancio di nuove rotte e procedura di monitoraggio – Nov. 2014*

Updated on 30/07/2020